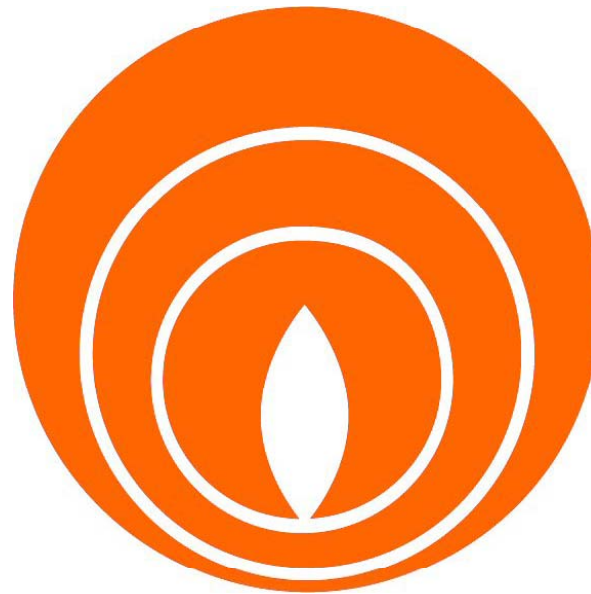


# A Warm Welcome from Immergas



# A Warm Welcome from Immergas



## Immergas Day program



# Range Presentation



# Coffee Break



# Company tour

## Assembly Dept.



Pre Sales Dept.



# Company tour

## SHIPMENT DEPT.



# Company tour

## ADVANCED TRAINING CENTER DOMUS TECHNICA



Pre Sales  
Dept.



# LUNCH AT "CAIUS RESTAURANT"





# GROUP PICTURE



# Company tour

## Company museum



# Company tour

## Spare parts Dept.



Pre Sales Dept.



# Company tour

## Storage tank Dept.



Pre Sales Dept.



# Company tour

## Press Dept.



Pre Sales  
Dept.



# GREETINGS



# IMMERFIN GROUP PROFILE



# OUR RANGE OF PRODUCTS



**Condensing Wall-Hung Boiler**

**Non-Condensing Wall-Hung Boiler**

**Floor Standing Boiler**

**Gas-Water Heater**

**Storage Water Heater**

**Solar Storage Water Heater**

**Light-Commercial Boiler**

**Heating Systems for collective dwellings**

**Solar Thermal**

**P.V. Technology**

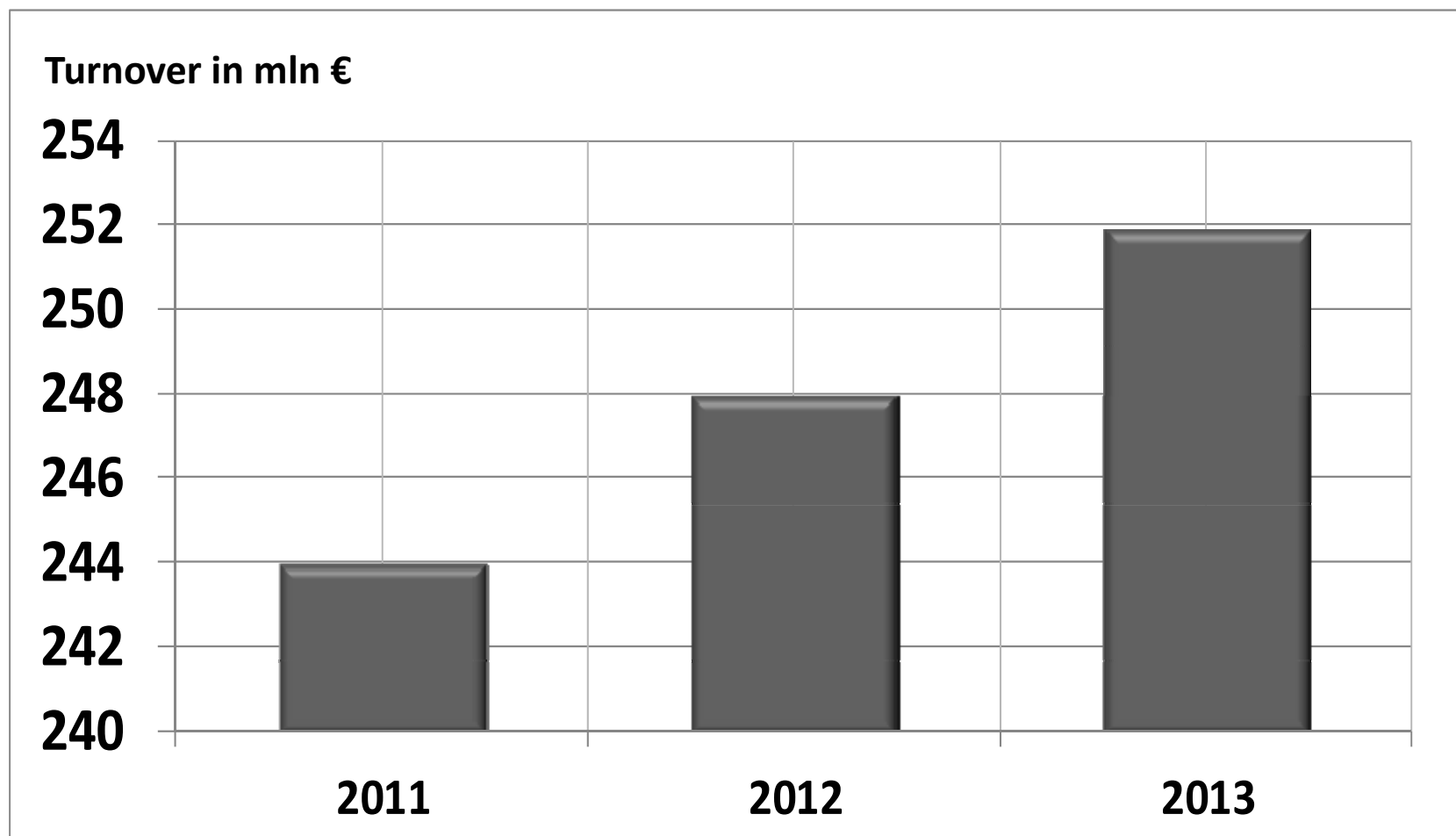
**Heat Pump and integrated systems**

**Hybrid Gas Boiler**

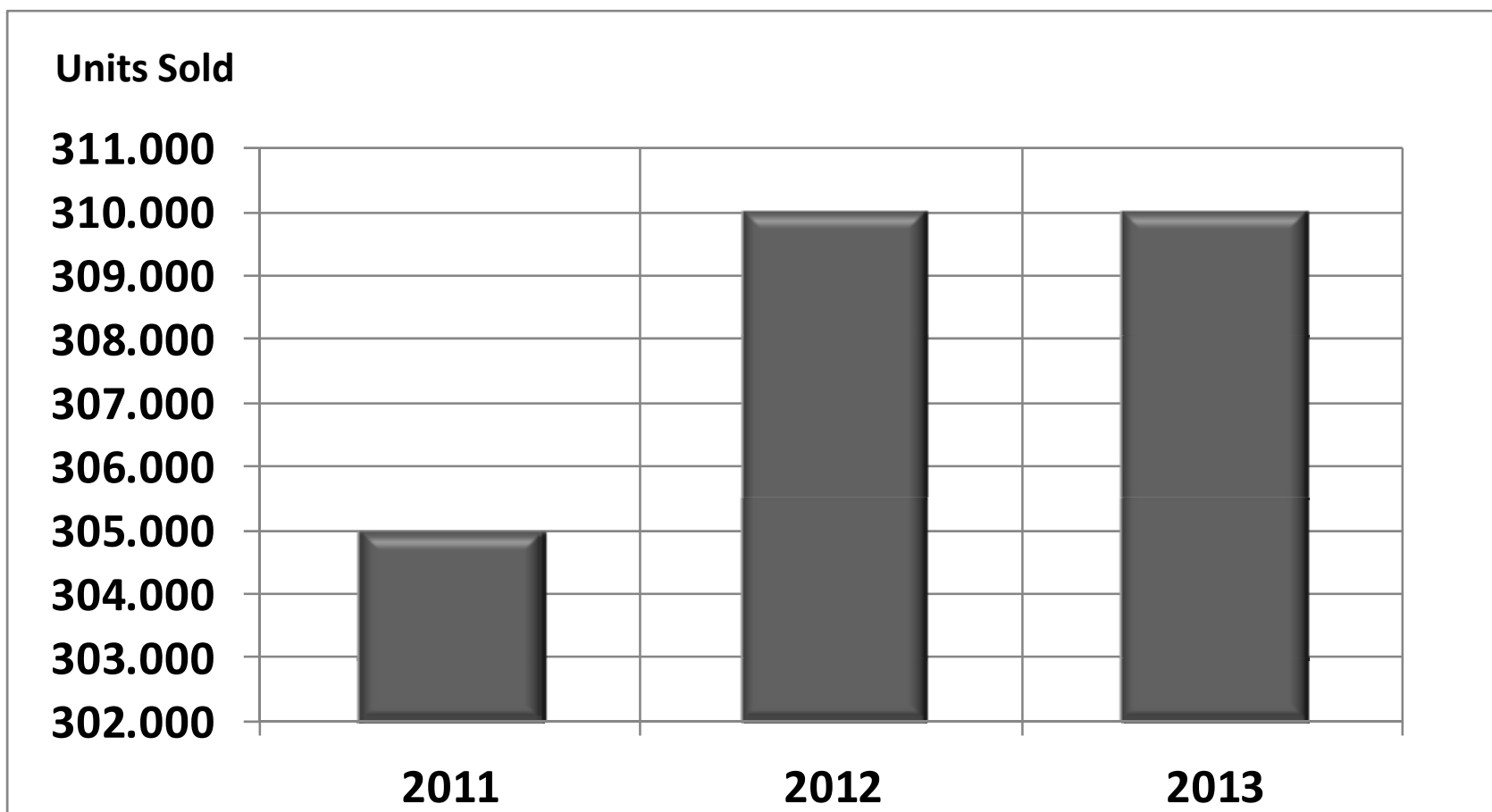




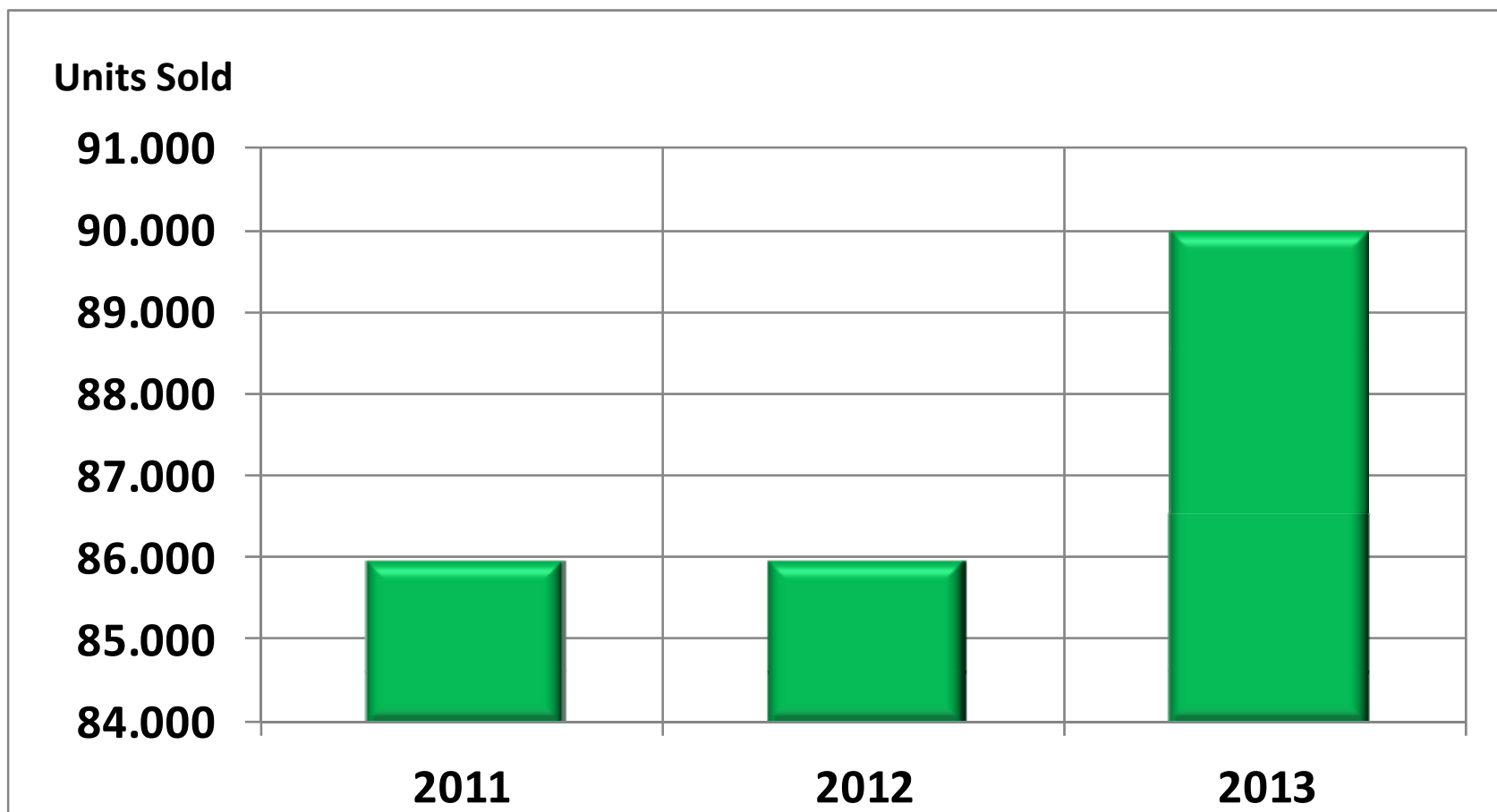
# HOLDING NET CONSOLIDATED TURNOVER



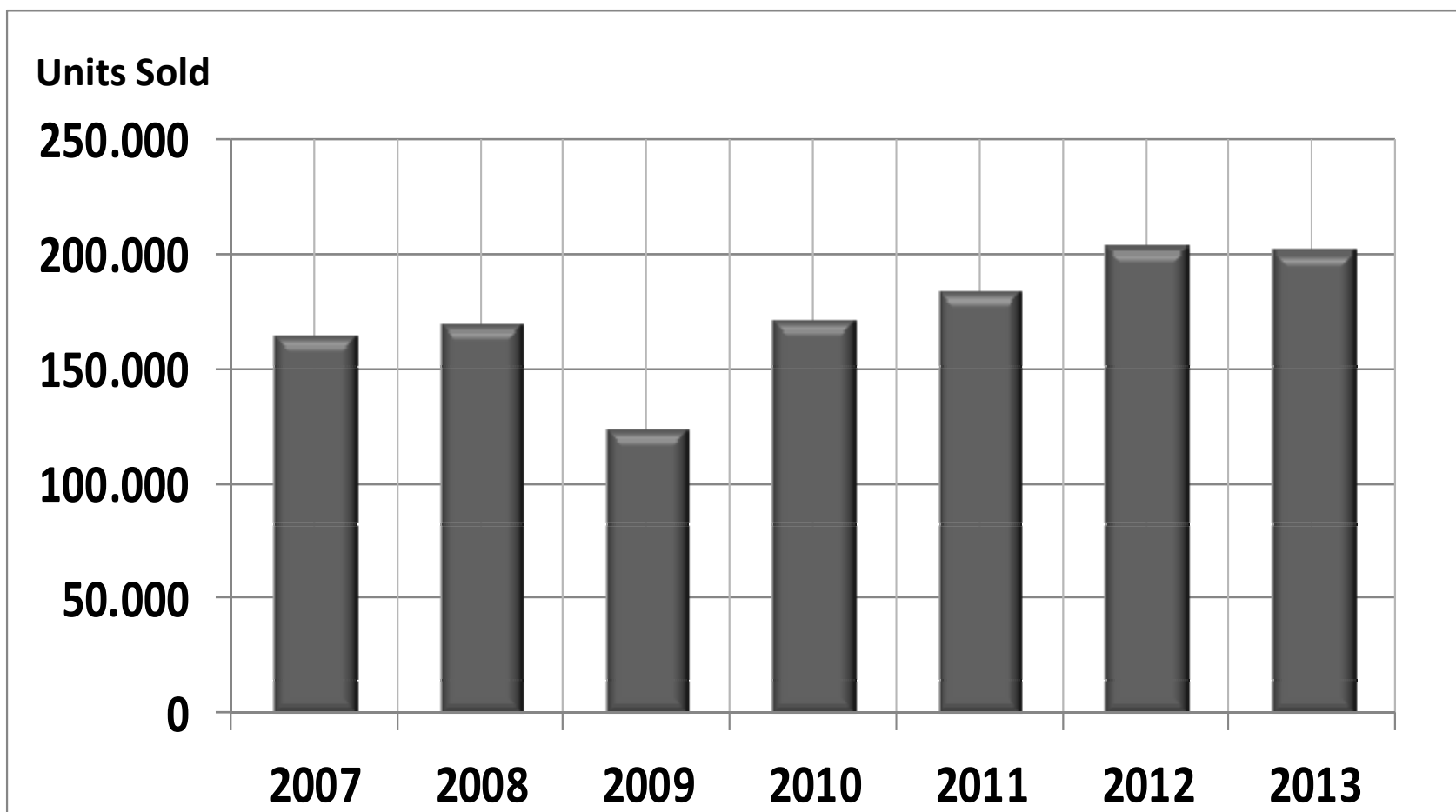
# HISTORICAL BOILER SALES



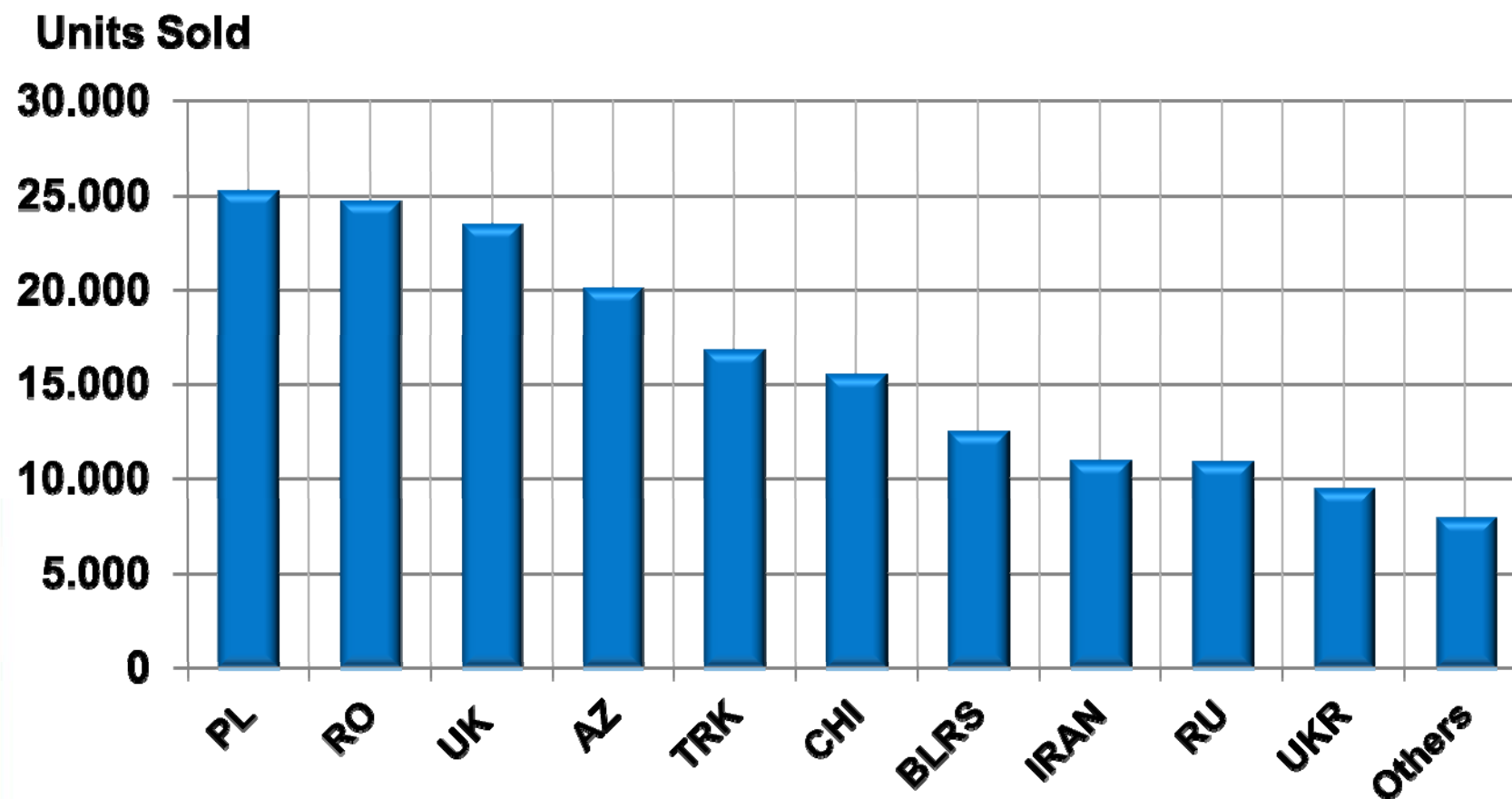
# CONDENSING BOILER SALES



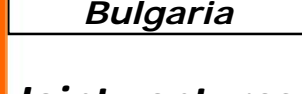
# EXPORT TREND



# MAIN EXPORT COUNTRIES

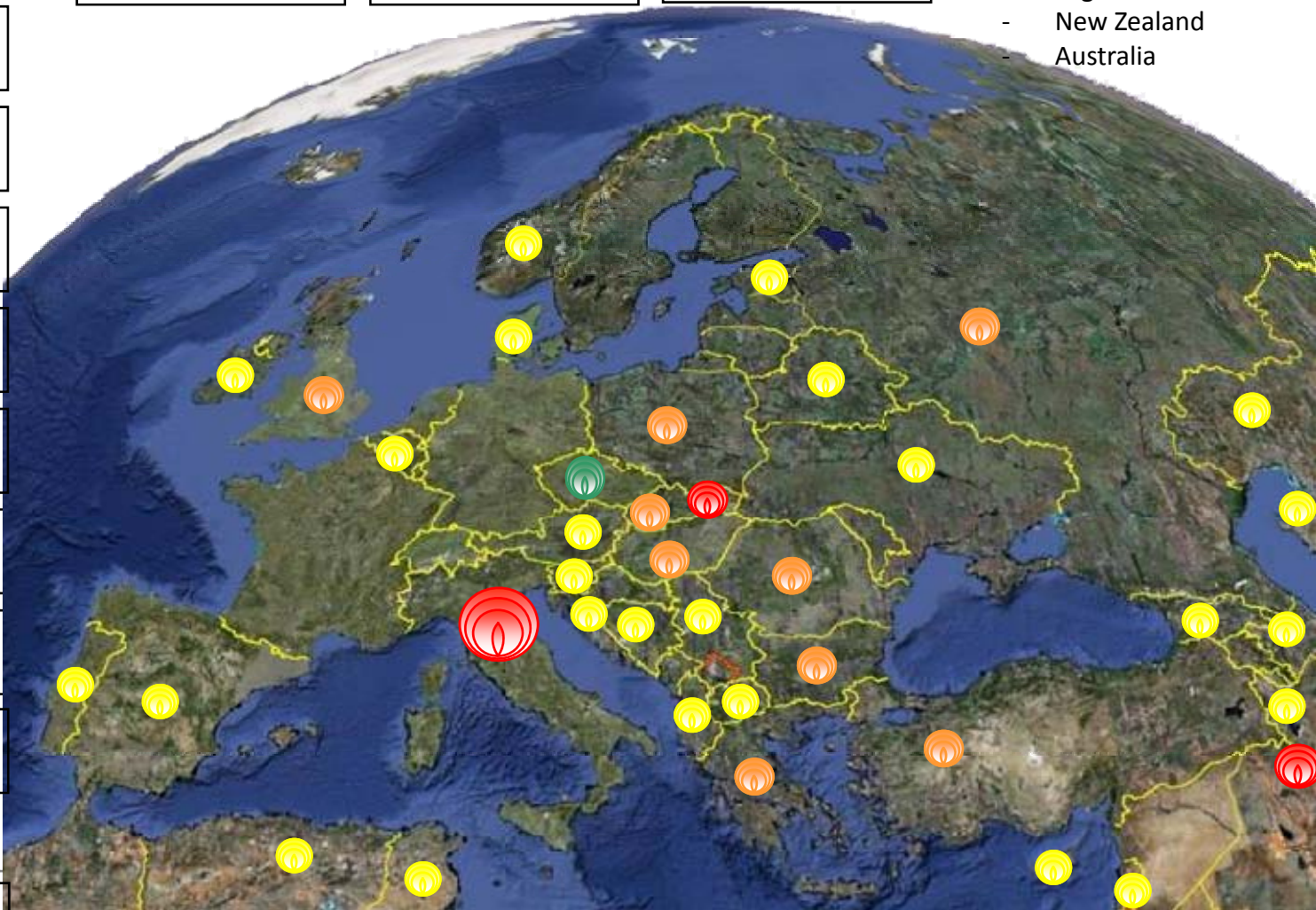


**Subsidiaries**



# IMMERFIN GROUP

**Production sites**



1964-2014 50th ANNIVERSARY

**Other Sales Areas:**

- Chile;
- Argentina
- New Zealand
- Australia



# IMMERGAS SPA BRESCELLO HEADQUARTER



Founded in 1964  
Covering 50,000 m<sup>2</sup>  
Immergas headquarter is one of the most advancing manufacturing research and development facilities to be found anywhere in the world

50.000 m<sup>2</sup> Covered surface area  
Over 300.000 boilers production capacity  
About 600 employees



# IMMERGAS EUROPE IN POPRAD SLOVAK REPUBLIC

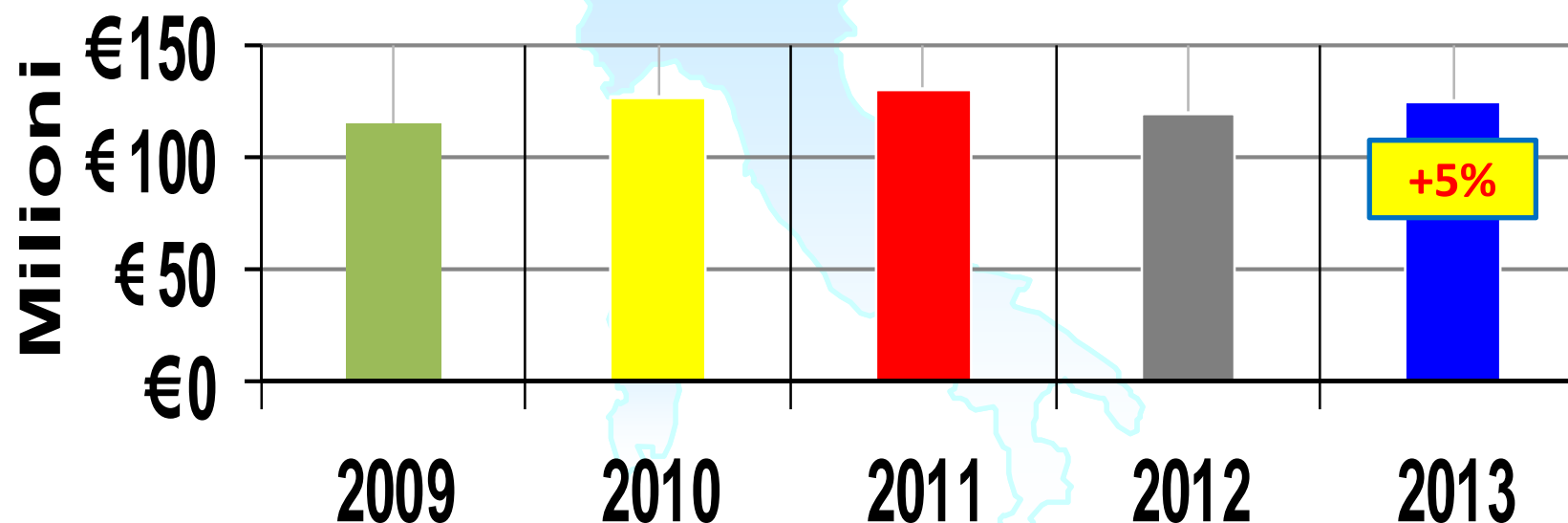


**Production Start : May 2008;**  
**Covered surface area: 10.400 m<sup>2</sup>;**  
**Employees: about 100;**  
**Forecasted production in 2013: about 140.000 units;**





## IMMERFIN TURNOVER IN ITALY

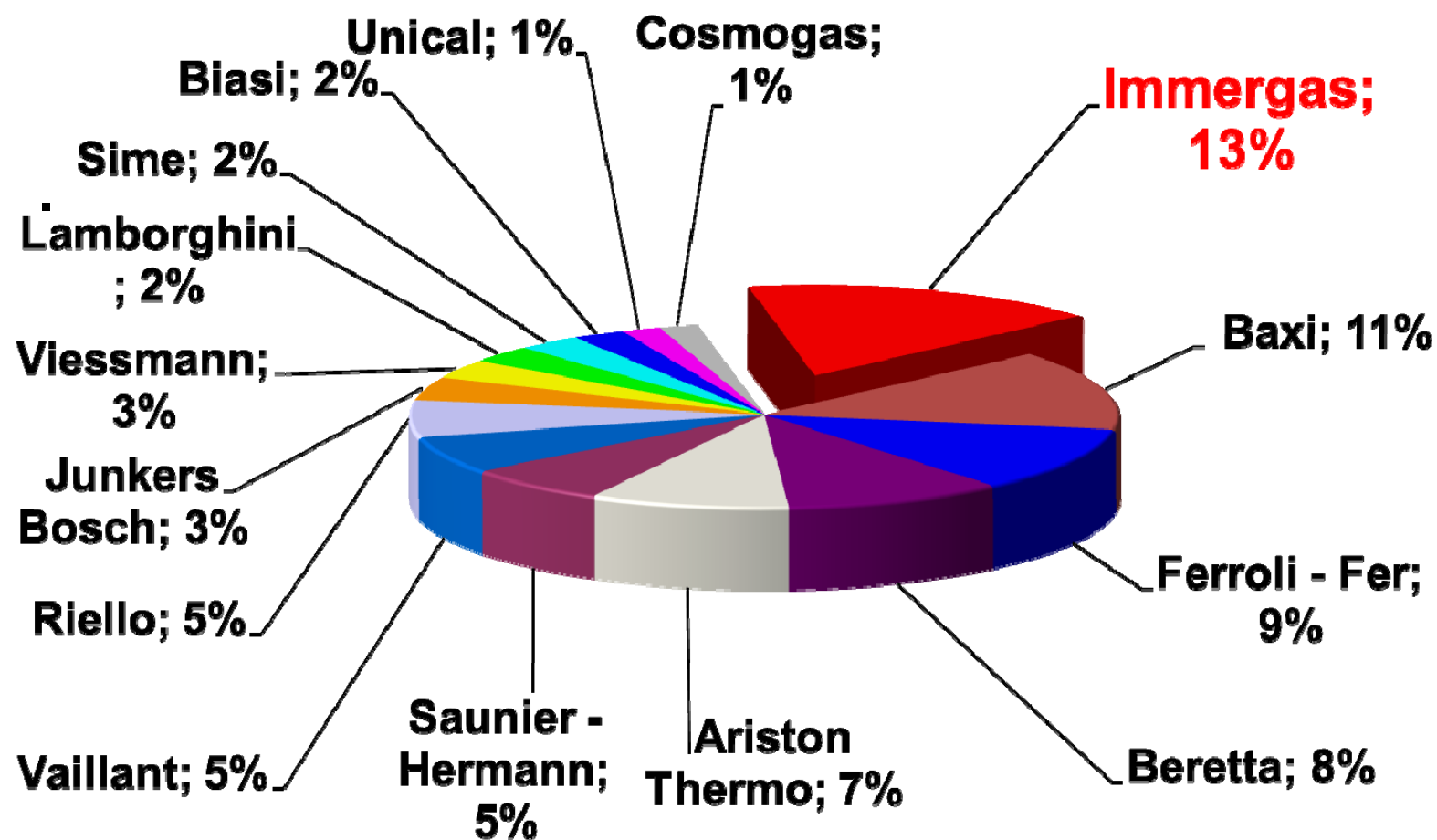


**OVER 20% OF OUR TURNOVER ON THE DOMESTIC MARKET IS MADE BY NEW TECHNOLOGIES LIKE SOLAR SOLUTIONS, INTEGRATED SYSTEMS, PV TECHNOLOGY, HEAT-PUMPS, HYBRID SOLUTIONS AND LIGHT-COMMERCIAL BOILERS**



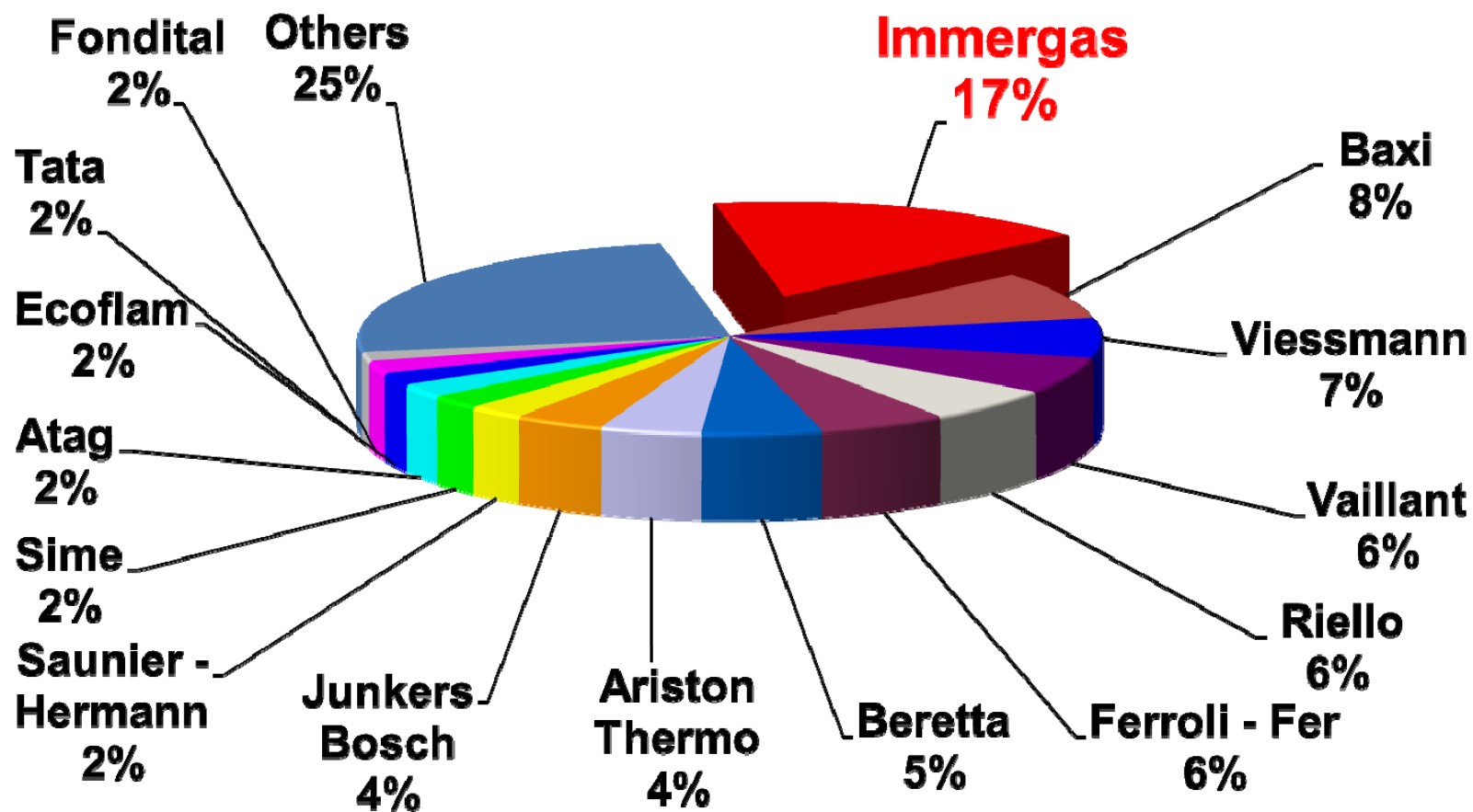
## WALL-HUNG BOILER MARKET SHARE

**Immergas : market leader in Italy since 1998**



# CONDENSING BOILER MARKET SHARE

**Immergas : market leader in Italy since 2002**



# QUALITY SYSTEM

The company quality system is certified ISO 9001:2000, issued by the prestigious German organization TÜV, in the recognition of the extreme reliability of company quality management.



## TRAINING CENTER

training is a key part of our marketing strategy



every year over 5,000 installers and specifiers  
are trained in our facilities



# DOMUS TECHNICA



Advanced Training Centre for Renewable Technologies



We are focused on installer needs and our target is to provide a first class customers service from product training to technical assistance



# Why CAIUS CAMILLUS?



# HAVE A NICE DAY IN IMMERGAS!

